SNAPSHOT of HOME Program Performance--As of 03/31/09 Local Participating Jurisdictions with Rental Production Activities



Participating Jurisdiction (PJ): Duluth State: MN

PJ's Total HOME Allocation Received: \$11,011,111 PJ's Size Grouping*: C PJ Since (FY): 1992

| | | | | | Nat'l Ranking (F | Percentile):** |
|---|----------|---------------|-----------------|---------------|------------------|----------------|
| Category | PJ | State Average | State Rank | Nat'l Average | Group C | Overall |
| Program Progress: | | | PJs in State: 6 | | | |
| % of Funds Committed | 93.49 % | 92.03 % | 3 | 91.92 % | 60 | 64 |
| % of Funds Disbursed | 92.15 % | 87.00 % | 3 | 82.65 % | 88 | 90 |
| Leveraging Ratio for Rental Activities | 21.59 | 10.82 | 1 | 4.67 | 100 | 100 |
| % of Completed Rental Disbursements to All Rental Commitments*** | 100.00 % | 99.45 % | 1 | 81.09 % | 100 | 100 |
| % of Completed CHDO Disbursements to All CHDO Reservations*** | 83.28 % | 79.94 % | 1 | 68.72 % | 70 | 75 |
| Low-Income Benefit: | | | | | | |
| % of 0-50% AMI Renters to All Renters | 89.80 % | 87.89 % | 3 | 79.93 % | 61 | 68 |
| % of 0-30% AMI Renters to All Renters*** | 67.35 % | 55.80 % | 1 | 44.94 % | 79 | 84 |
| Lease-Up: | | | | | | |
| % of Occupied Rental Units to All Completed Rental Units*** | 100.00 % | 99.59 % | 1 | 94.87 % | 100 | 100 |
| Overall Ranking: | | In St | tate: 1 / 6 | Nation | nally: 97 | 97 |
| HOME Cost Per Unit and Number of Completed | Units: | | | | | |
| Rental Unit | \$17,968 | \$28,921 | | \$25,717 | 98 Units | 13.00 % |
| Homebuyer Unit | \$19,796 | \$12,072 | | \$14,669 | 119 Units | 15.80 % |
| Homeowner-Rehab Unit | \$12,379 | \$12,968 | | \$20,391 | 390 Units | 51.90 |
| TBRA Unit | \$2,840 | \$2,148 | | \$3,201 | 144 Units | 19.20 % |

^{* -} A = PJ's Annual Allocation is greater than or equal to \$3.5 million (55 PJs)

Source: Data entered by HOME Participating Jurisdictions into HUD's Integrated Disbursement and Information System (IDIS)

B = PJ's Annual Allocation is less than \$3.5 million and greater than or equal to \$1 million (202 PJs)

C = PJ's Annual Allocation is less than \$1 million (293 PJs)

^{** -} E.g., a percentile rank of 70 means that the performance exceeds that of 70% of PJs.

^{***-} This category is double-weighted in compiling both the State Overall Ranking and the National Overall Ranking of each PJ.

Program and Beneficiary Characteristics for Completed Units

MN Participating Jurisdiction (PJ): Duluth

Total Development Costs: (average reported cost per unit in HOME-assisted projects)

PJ: State:* National:** Rental \$147,324 \$77,714 \$91,120

Homebuyer \$117,028 \$109,012 \$73,223

Homeowner \$16,801 \$6,135 \$23,149 **CHDO Operating Expenses:** (% of allocation)

PJ: **National Avg:** 2.3 % 1.1 %

| R.S. Means Cost Index: 1.09 |
|-----------------------------|
|-----------------------------|

| RACE: | Rental % | Homebuyer % | Homeowner % | TBRA % | HOUSEHOLD TYPE: | Rental % | Homebuyer % | Homeowner % | TBRA % |
|--|-------------|----------------|-------------|-----------|----------------------------|-------------|----------------|---------------|-----------|
| White: | 56.1 | 84.0 | 94.1 | 55.6 | Single/Non-Elderly: | 60.2 | 19.3 | 24.4 | 45.8 |
| Black/African American: | 14.3 | 4.2 | 2.6 | 24.3 | Elderly: | 13.3 | 3.4 | 26.2 | 2.1 |
| Asian: | 1.0 | 0.0 | 0.5 | 0.0 | Related/Single Parent: | 25.5 | 44.5 | 26.2 | 41.7 |
| American Indian/Alaska Native: | 25.5 | 5.9 | 1.8 | 13.2 | Related/Two Parent: | 1.0 | 25.2 | 17.7 | 9.0 |
| Native Hawaiian/Pacific Islander: | 0.0 | 0.0 | 0.0 | 0.0 | Other: | 0.0 | 7.6 | 5.6 | 1.4 |
| American Indian/Alaska Native and White: | 0.0 | 1.7 | 0.0 | 1.4 | | | | | |
| Asian and White: | 0.0 | 0.0 | 0.0 | 0.0 | | | | | |
| Black/African American and White: | 1.0 | 0.8 | 0.0 | 0.0 | | | | | |
| American Indian/Alaska Native and Black: | 0.0 | 0.0 | 0.0 | 0.0 | | | | | |
| Other Multi Racial: | 0.0 | 0.0 | 0.3 | 0.0 | | | | | |
| Asian/Pacific Islander: | 1.0 | 0.8 | 0.3 | 3.5 | | | | | |
| ETHNICITY: | | | | | | | | | |
| Hispanic | 1.0 | 2.5 | 0.5 | 2.1 | | | | | |
| HOUSEHOLD SIZE: | | | | | SUPPLEMENTAL RENTAL | ASSISTAN | NCE: | | |
| 1 Person: | 62.2 | 19.3 | 39.5 | 36.8 | Section 8: | 30.6 | 0.0 | | |
| 2 Persons: | 13.3 | 31.1 | 25.4 | 22.9 | HOME TBRA: | 0.0 | | | |
| 3 Persons: | 14.3 | 21.0 | 16.2 | 24.3 | Other: | 41.8 | 3 | | |
| 4 Persons: | 5.1 | 17.6 | 10.0 | 10.4 | No Assistance: | 27.6 | 3 | | |
| 5 Persons: | 3.1 | 6.7 | 6.2 | 2.8 | | | | | |
| 6 Persons: | 1.0 | 2.5 | 2.3 | 2.1 | | | | | |
| 7 Persons: | 1.0 | 1.7 | 0.5 | 0.7 | | | | | |
| 8 or more Persons: | 0.0 | 0.0 | 0.0 | 0.0 | # of Section 504 Compliant | Units / Co | ompleted Un | its Since 200 | 37 |

^{*} The State average includes all local and the State PJs within that state

HOME Program Performance SNAPSHO

^{**} The National average includes all local and State PJs, and Insular Areas

[#] Section 8 vouchers can be used for First-Time Homebuyer Downpayment Assistance.

HOME PROGRAM SNAPSHOT WORKSHEET - RED FLAG INDICATORS

Local Participating Jurisdictions with Rental Production Activities

| Participating Jurisdiction (PJ): | Duluth | State: | MN | Group Rank: | 97 |
|----------------------------------|--------|--------|----|-------------------------------|----|
| 04-4- P 4 / C | | | | (Percentile) | |
| State Rank: 1 6 PJs | | | | Overall Rank: (Percentile) | 97 |
| / | | | | (i ercentile) | |

Summary: 0 Of the 5 Indicators are Red Flags

| FACTOR | DESCRIPTION | THRESHOLD* | PJ RESULTS | RED FLAG |
|---------------|---|------------|------------|----------|
| 4 | % OF COMPLETED RENTAL DISBURSEMENTS TO ALL RENTAL COMMITMENTS | < 71.84% | 100 | |
| 5 | % OF COMPLETED CHDO DISBURSEMENTS TO ALL CHDO RESERVATIONS | < 47.80% | 83.28 | |
| 6 | % OF RENTERS BELOW 50% OF AREA MEDIAN INCOME | < 70%** | 89.8 | |
| 8 | % OF OCCUPIED RENTAL UNITS TO ALL RENTAL UNITS | < 90.38% | 100 | |
| "ALLOCATION-Y | YEARS" NOT DISBURSED*** | > 3.360 | 1.21 | |

^{*} This Threshold indicates approximately the lowest 20% of the PJs



^{**} This percentage may indicate a problem with meeting the 90% of rental units and TBRA provided to households at 60% AMI requirement

^{***} Total of undisbursed HOME and ADDI funds through FY 2005 / FY2005 HOME and ADDI allocation amount. This is not a SNAPSHOT indicator, but a good indicator of program progress.